

# Advanced Manufacturing Aotearoa Incorporated

**FINANCIAL REPORT** 

For the Year Ended 30 June 2025



## **Advanced Manufacturing Aotearoa Incorporated**

## For the Year Ended 30 June 2025

## **Entity Information**

Legal Name: Advanced Manufacturing Aotearoa Incorporated

Entity Identifier: Society Number 50179052

Type of Entity: Incorporated Society

## **Entity Purpose**

To improve the productivity and output of the NZ manufacturing sector, through: improving connections, sharing information, informing government policy formulation, and delivering programmes of work that facilitate productivity improvement and workforce empowerment.

#### **Entity Structure**

Advanced Manufacturing Aotearoa Inc ("AMA") employs a small workforce to operationalise its workplans. AMA operates the AMA Council, which is an advisory group consisting of industry leaders and stakeholders that collates and provides information on matters impacting the sector, and provides some limited operational support.

#### **Entity Governance**

AMA is overseen by a member-elected Board of Directors and supported by a CEO who manages operational activities.

Other Entities controlled by the Entity: None

#### **Reliance on Volunteers**

AMA does not engage volunteers to perform services. Council and Board members may on occasion perform minor tasks or provide information or opinions to support AMA activity.



## **Statement of Service Performance**

## **Description of Medium to Long term Objectives**

AMA proposes through its actions to increase the productivity and output of the New Zealand manufacturing sector over the medium term. This may be measured in a number of ways, including: manufactured goods export receipts, manufactured goods import cost, average turnover per labour hour.

#### **Description of Key Activities**

- Improve connectivity across the manufacturing sector.
- Engage with central Government and MBIE to develop policies that improve manufacturing productivity.
- Define and initiate activities that will improve manufacturing productivity and output.
- Inform central government on matters that impact manufacturing performance, including the provision of industry input to policy formulation and options analysis.
- Identify best practice processes and activities within the manufacturing sector, and facilitate their adoption nationwide.
- Enhance the awareness and perception of the NZ manufacturing sector within NZ society and internationally.
- Develop attraction strategies for youth, including the showcasing of careers, and pathways to success for Maori & Pasifika.



## **FINANCIAL INFORMATION**

## **Statement of Financial Performance**

| Revenue  | Note | Current (\$) | Previous (\$) |
|--|------|--------------|---------------|
| Donations, koha, bequests and other general fundraising activities |      |              |               |
| General grants   |      |              |               |
| Capital grants and donations                                       |      |              |               |
| Government service delivery grants/contracts                       | 1    | 533,143      | 305,571       |
| Non-government service delivery grants/contracts                   |      |              |               |
| Membership fees and subscriptions                                  |      |              |               |
| Revenue from commercial activities                                 |      |              |               |
| Interest, dividends and other investment revenue                   |      | 1,276        | 214           |
| Other revenue  |      | 44,107       |               |
| Total Revenue  |      | 578,526      | 305,785       |
| Expenses   |      |              |               |
| Expenses related to fundraising                                    | 1    |              |               |
| Employee remuneration and other related expenses                   |      | 231,969      |               |
| Volunteer related expenses   | Ì    |              |               |
| Expenses related to commercial activities                          |      |              |               |
| Other expenses related to service delivery                         |      | 305,674      | 305,631       |
| Grants and donations made  |      |              |               |
| Other expenses   |      | 17,560       |               |
| Total expenses   |      | 555,203      | 305,631       |
| Surplus (Deficit) for the year                                     | _    | 23,323       | 154           |

This performance report has been approved by those charged with governance

| Date:      | 30 October 2025 | Date: | 30 October 2025  |
|------------|-----------------|-------|------------------|
| Signature: |                 |       |                  |
| Name:      | Sarah Ramsay    |       | Glenn Hansen     |
| Position:  | Chair           |       | Finance Director |



# **FINANCIAL INFORMATION**

## **Statement of Financial Position**

| Assets                        | Note | Current (\$) | Previous (\$) |
|-------------------------------|------|--------------|---------------|
| Current Assets                |      |              |               |
| Cash and short term deposits  |      | 196,931      | 136,284       |
| Debtors & Prepayments         |      | 69,767       |               |
| Other current assets          |      |              |               |
| Total current assets          |      | 266,698      | 136,284       |
| Non-current assets            |      |              |               |
| Property, plant & equipment   |      |              |               |
| Investments                   |      |              |               |
| Other non-current assets      |      |              |               |
| Total non-current assets      |      |              |               |
| Total assets                  |      | 266,698      | 136,284       |
| Liabilities                   |      |              |               |
| Current liabilities           |      |              |               |
| Credit card                   |      | 1,806        |               |
| Creditors & accrued expenses  |      | 15,826       | 65,102        |
| Employee costs payable        |      | 4,894        |               |
| Deferred revenue              |      | 4,500        |               |
| Other current liabilities     |      | 28,310       |               |
| Total current liabilities     |      | 55,336       | 65,102        |
| Non-current liabilities       |      |              |               |
| Loans                         |      |              |               |
| Other non-current liabilities |      |              |               |
| Total non-current liabilities |      |              |               |
| Total Liabilities             |      | 55,336       | 65,102        |
| Net Assets                    |      | 211,362      | 71,182        |
| Accumulated Funds             |      |              |               |
| Accumulated Surpluses         | 2    | 23,477       | 154           |
| Restricted Reserves           | 3    | 187,885      | 71,028        |
| Total Accumulated Funds       | 1    | 211,362      | 71,182        |



# **FINANCIAL INFORMATION**

## **Statement of Cash Flows**

|   | Current (\$) | Previous (\$) |
|---|--------------|---------------|
| Cash flows from operating activities                    |              |               |
| Operating Receipts                                      |              |               |
| Donations, koha, bequests and other general fundraising |              |               |
| activities  |              |               |
| Capital grants & donations                              |              |               |
| General grants  |              |               |
| Government service delivery grants/contracts            | 685,208      | 406,186       |
| Membership fees & subscriptions                         |              |               |
| Gross sales from commercial activities                  |              |               |
| Interest, dividends and other investment receipts       | 1,276        | 118           |
| Other cash received                                     | 48,423       |               |
| Total Receipts  | 734,907      | 406,304       |
| Less operating payments                                 |              |               |
| Employee remuneration and other related payments        | 228,575      |               |
| Payments related to commercial activities               |              |               |
| Other payments related to service delivery              | 448,053      | 270,020       |
| Grants & donations paid                                 |              |               |
| Other payments  | 538          |               |
| Total Payments  | 677,166      | 270,020       |
| Net cash flows from operating activities                | 57,741       | 136,284       |
| Cash flows from other activities                        |              |               |
| Cash was received from:                                 |              |               |
| Loans borrowed from other parties                       | 1,100        |               |
| Cash was applied to:                                    |              |               |
| Payments to acquire property, plant & equipment         |              |               |
| Payments to purchase investments                        |              |               |
| Net cash flows from other activities                    | 1,100        |               |
| Net increase (decrease) in cash                         | 58,841       | 136,284       |
| Opening cash  | 136,284      | 0             |
| Closing cash  | 195,125      | 136,284       |



## **Statement of Accounting Policies**

## **Basis of Preparation**

This performance report is prepared in accordance with the XRB's Tier 3 (NFP) Standard. The entity is eligible to apply these requirements as it does not have public accountability and has total annual expenses of less than \$5,000,000. All transactions in the performance report are reported using the accrual basis of accounting. This performance report is prepared under the assumption that the entity will continue to operate for the foreseeable future.

#### **Treatment of GST**

All amounts are recorded on a GST exclusive basis, except for Debtors and Creditors which are stated inclusive of GST.

#### **Income Tax**

Advanced Manufacturing Aotearoa Inc is liable for payment of income tax on interest and net general sponsorship income. Service Delivery Grant income is not earned until funds are expended on applicable expenditures. Any unexpended Grant funds are held in Restricted Reserves pending utilisation.

#### **Bank Accounts and Cash**

Cash and short term deposits in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

## **Changes in Accounting Policies**

There have been no changes in accounting policies during the financial year as this is the first period of operation.



# Note 1 - Analysis of Revenue

| Category                  | Analysis                                | Current (\$) | Previous (\$)              |
|---------------------------|---|--------------|----------------------------|
| Donations, koha, bequests |   |              |                            |
| and fundraising           |   |              |                            |
|                           | Total                                   |              |                            |
|                           |   |              |                            |
| Category                  | Analysis                                | Current (\$) | Previous (\$)              |
| Government service        | As per MBIE Funding Agreement signed 15 | 533,143      | 305,571                    |
| delivery grants/contracts | July 2024                               |              |                            |
|                           | Total                                   | 533,143      | 305,571                    |
|                           |   |              |                            |
| Category                  | Analysis                                | Current (\$) | Previous (\$)              |
| Membership Fees & Subs    |   |              |                            |
|                           | Total                                   |              |                            |
| Category                  | Analysis                                | Current (\$) | Previous (\$)              |
| Revenue from              |   | 44,107       | - 1011000 ( <del>+</del> ) |
| Sponsorships              |   | 11,207       |                            |
| , ,                       | Total                                   | 44,107       |                            |

# Note 2 – Analysis of Accumulated Funds

|                                   | Current Year |            |          |         |
|-----------------------------------|--------------|------------|----------|---------|
| Description                       | Accumulated  | Restricted | Other    | Total   |
|                                   | Surpluses    | Reserves   | Reserves |         |
| Opening balance                   | 154          | 71,028     |          |         |
| Surplus (Deficit)                 | 23,323       |            |          | 23,323  |
| Transfer to Restricted Reserves   |              | 187,885    |          | 187,885 |
| Transfer from Restricted Reserves |              | -71,028    |          | -71,028 |
| Other Movements                   |              |            |          |         |
| Closing Balance                   | 23,477       | 187,885    |          | 211,362 |

|                                   | Previous Year |            |          |        |
|-----------------------------------|---------------|------------|----------|--------|
| Description                       | Accumulated   | Restricted | Other    | Total  |
|                                   | Surpluses     | Reserves   | Reserves |        |
| Opening balance                   |               |            |          |        |
| Surplus (Deficit)                 | 154           |            |          | 154    |
| Transfer to Restricted Reserves   |               | 71,028     |          | 71,028 |
| Transfer from Restricted Reserves |               |            |          |        |
| Other Movements                   |               |            |          |        |
| Closing Balance                   | 154           | 71,028     |          | 71,182 |



Note 3 - Breakdown of Restricted Reserves

| Name              | Nature & Purpose   | Current (\$) | Previous (\$) |
|-------------------|--|--------------|---------------|
| Administration    | Development of administrative  |              | 5,000         |
|                   | processes and procedures   |              |               |
| Comms, MPAG       | Support of MPAG activities;  |              | 10,000        |
|                   | communication across the   |              |               |
|                   | manufacturing sector of productivity                                 |              |               |
|                   | tools & development, Minister/MPAG                                   |              |               |
|                   | messaging, stories & case studies.                                   |              |               |
| Youth, Careers    | Attraction strategy for showcasing                                   | 66,545       | 56,028        |
|                   | careers, expansion of youth  |              |               |
|                   | engagement, pathways for Maori &                                     |              |               |
|                   | Pasifika success   |              |               |
| Manufacturing     | Activities intended to promote excellence                            | 38,313       |               |
| Awards & Sector   | in the sector, and the sector to society,                            |              |               |
| promotion         | investors and potential customers.                                   |              |               |
| Workforce Plans   | Development of workforce plans; input into Government skills policy. | 1,515        |               |
| Productivity      | Assessment of policy outcomes, input into                            | 34,505       |               |
| Improvement       | MBIE workflows.  |              |               |
| Industry advisory | Industry input into policy formulation and                           | 47,007       |               |
| input             | options analysis.  |              |               |
|                   | Total  | 187,885      | 71,028        |

## Note 4 - Commitments and Contingencies

There are no commitments as at balance date.

## Note 5 - Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date.

#### Note 6 - Deferred Revenue

|             |  |  |                          | Deferred              | Amount    |
|-------------|--|--|--------------------------|-----------------------|-----------|
| Description | Purpose and nature of the condition(s) | Date condition(s)<br>expected to be<br>met | Original<br>Amount<br>\$ | Current<br>year<br>\$ | Last year |
| Sponsorship | Swell Sponsorship 1/10/24 to 30/09/25  | 30/09/2025                                 | 18,000                   | 4,500                 | -         |



### Note 7 - Goods or Services provided to the Entity in kind

| Description         | Amount<br>(Est.) (\$) |
|---------------------|-----------------------|
| Governance services | 31,500                |

## **Note 8 - Related Party Transactions**

There were no transactions involving related parties during the financial year.

#### Note 9 - Events after the Balance Date

| Nature of the Event               | Est. of the financial effect   | Effect if any on the entity's ability to continue operating                              |
|-----------------------------------|--|--|
| MBIE Funding Agreement for FY2026 | Funding Agreement provided<br>an agreed workplan for<br>FY2026 and supported<br>continued operational<br>activity. | AMA would have been unable<br>to continue to operate<br>without the Funding<br>Agreement |

## Note 10 - Ability to Continue Operating

AMA is confident in it ability to continue operating beyond June 2026. The current MBIE Funding Agreement contemplates a further renewal. In addition, AMA is developing additional sources of revenue to enable continuation of its activities to realise its objective to improve the productivity of the NZ manufacturing sector.